



X15N[™] ISX12N[™]

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Product Manager – Natural Gas Engines Cummins Inc.

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Public

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NATURAL GAS VALUE DRIVERS

Environmental & Sustainability Benefits

- Lower GHG and NOx levels at the tailpipe
- Potential to reach sub-zero wheel to wheel emissions with Renewable Natural Gas (RNG)
- Start reducing total transportation footprint today

Economic Benefits

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- Low cost of fuel
- Can provide competitive advantage to help you win business

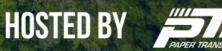
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 Much lower incremental vehicle cost than BEV / Fuel Cell

Operational Benefits

- Least disruptive and most mature alternative fuel technology (for all applications and routes)
- Only alternative fuel that can supply required range and power for long-haul/heavy-duty vehicles
- Suitable for multishift operation
- Optimized powertrain and fuel system
- High level of parts commonality with diesel

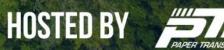




Cummins Natural Gas Engines



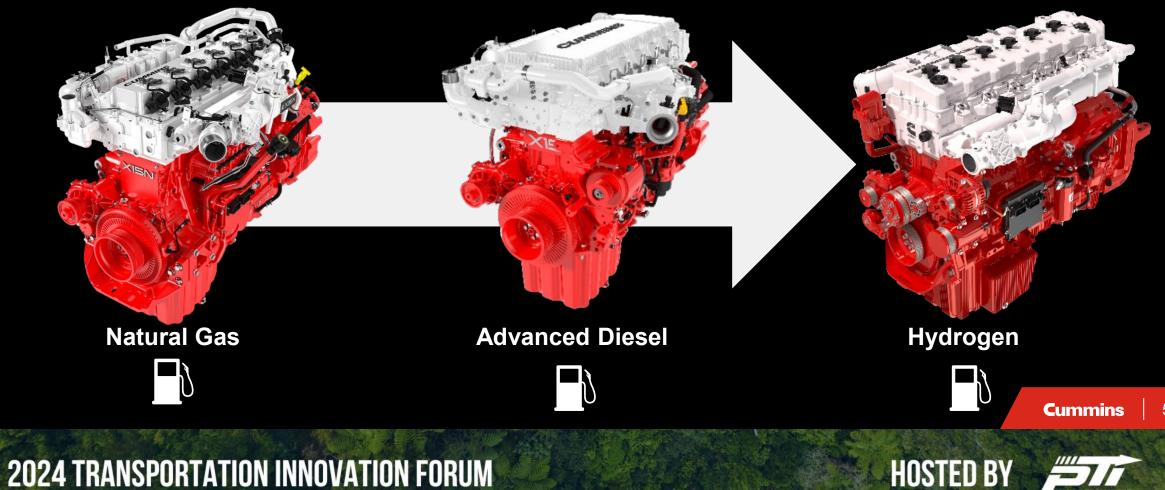






UNIFIED GLOBAL PLATFORM: X15 SERIES

Reliable | Durable | Scale | Common



ISX12N Applications: Foundation of the HD Market



















10+ years Over 27K Vehicles



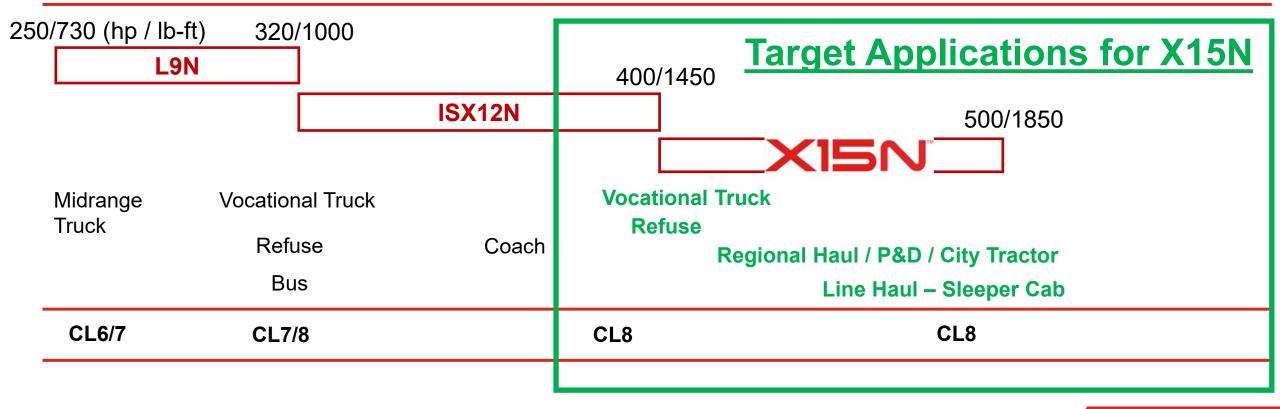




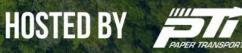


Natural Gas Applications

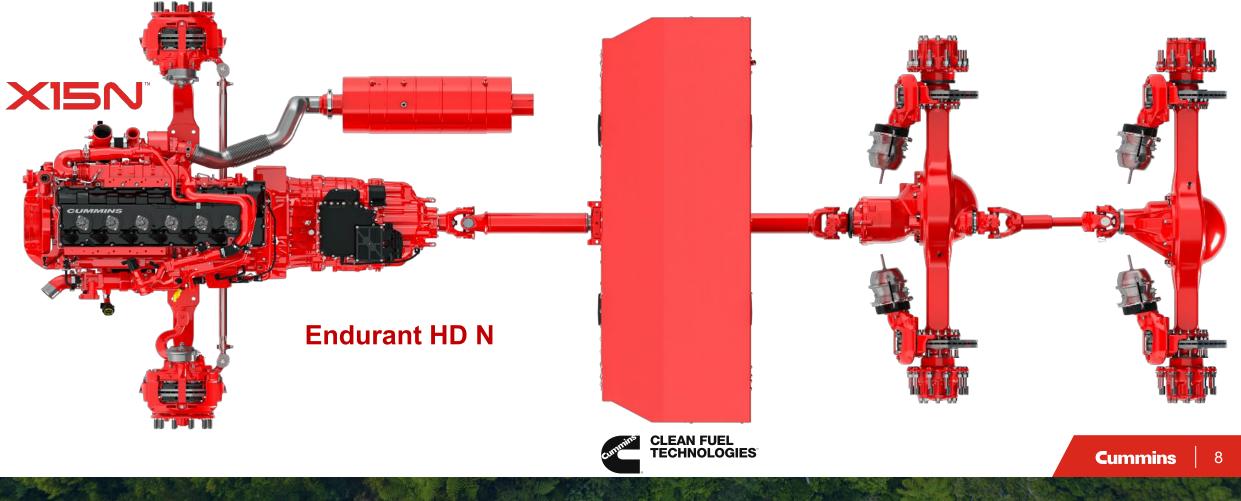
The Natural Gas Power Landscape



2024 TRANSPORTATION INNOVATION FORUM

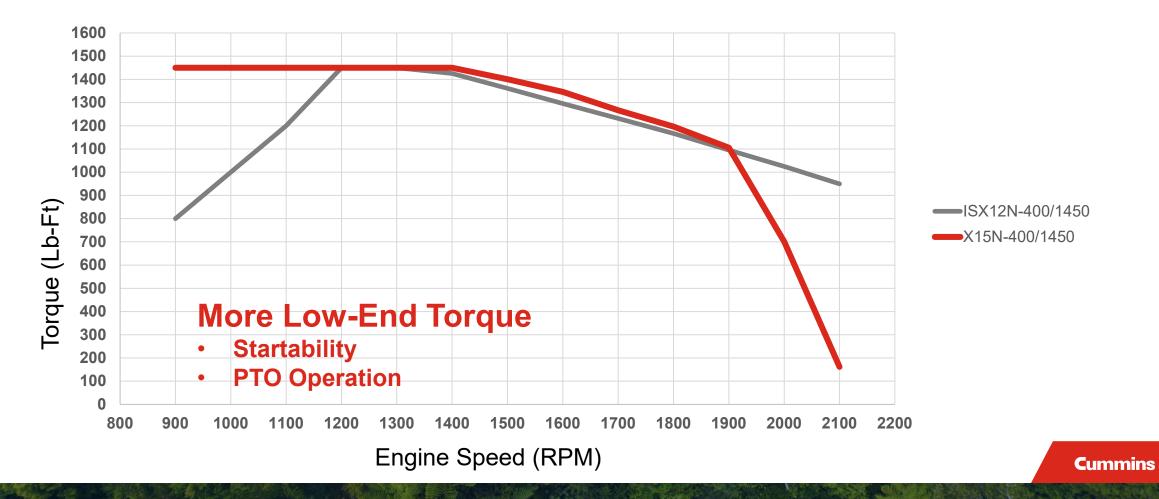


Cummins Integrated Powertrain





XISN COMPARISON TO SX12N @ 400 hp / 1450 lb-ft

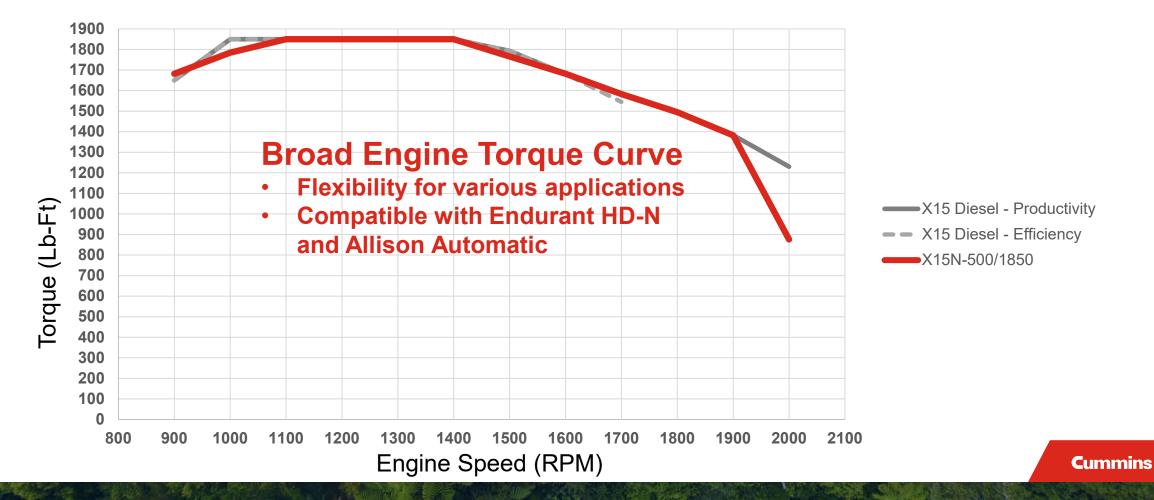


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XISN COMPARISON TO X15 DIESEL (500 hp / 1850 lb-ft)

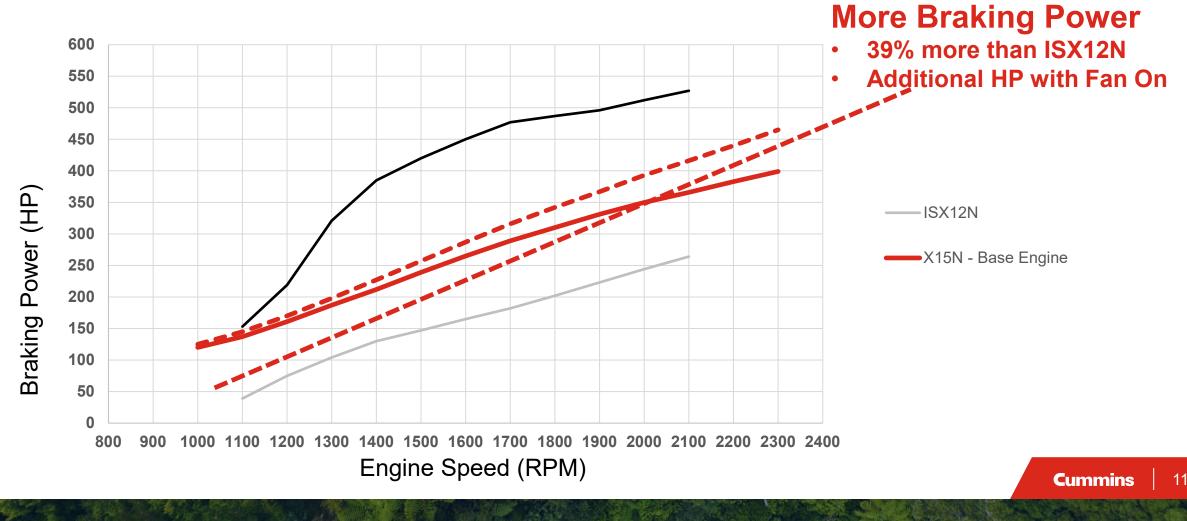


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- Power, torque and performance for the HD market
- Built on 30+ years of natural gas experience
- Integrated powertrain for a full Cummins solution
- Full OE network and Cummins service channel support
- Known maintenance practices
 - Simple aftertreatment
 - Familiar engine technology
 - X15N Extended Service Intervals vs. ISX12N
- X15N Reliability improvements over ISX12N



COMMERCIALLY VIABLE

- Over 1,000-mile range for line-haul applications²
- Lower incremental acquisition cost for the vehicle compared to BEV and fuel cell
- Multi-shift operation capable
 - No additional downtime
 - Fast fill refueling time
- Stable, low-cost fuel means price predictability
- Natural Gas is available NOW!
 - 85,000+ NG vehicles operating in North America today

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SCALABLE



- Natural Gas is the least disruptive alt fuel technology
- 1-to-1 vehicle replacement for diesel
- Established supply chain for product production
- Over 800 + public stations
 - Behind the fence refueling options
 - Known technology
 - Familiar engine architecture
 - Incremental technician training

SUSTAINABLE

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- Best well-to-wheel GHG reduction option
- Net carbon negative solution when using RNG
- ~ 750 new RNG production projects coming online³
- X15N Up to 10% fuel economy & GHG improvements over ISX12N⁴
- X15N CARB and EPA emissions solution for '24 at launch
- Driver education needed
 Dependent on tank configuration, driving behavior
 Includes sites that are currently operational, under construction or planned
 With equivalent rating and comparable duty cycle



XISN Maintenance Intervals

Oil Drain Interval by Fuel Consumption					
	Extreme Severe (< 3 mpg)	Severe (< 3-5 mpg)	Short Haul (5 – 5.9 mpg)	Normal (> 6 mpg)	
Oil Classification	Miles (Kilometers)	Miles (Kilometers)	Miles (Kilometers)	Miles (Kilometers)	ISX12N Hours (<mark>Miles</mark>)
CES 20092	15,000 (24,000)	25,000 (40,000)	50,000 (81,000)	60,000 (97,000)	1000(<mark>40,000*</mark>)
Valvoline™ Premium Blue™ One Solution™ Gen 2	15,000 (24,000)	30,000 (48,000)	55,000 (89,000)	65,000 (105,000)	N/A

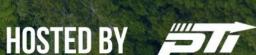
Spark Plug Life:

- X15N 60K miles on a Normal duty cycle (aligned with ODI)
 - ISX12N 1000HRS(assume 40K* miles) on a Normal duty cycle (aligned with ODI)

Over-head Reset:

- X15N 60K miles for the initial reset
 - ISX12N 1000HRS(Assume 40K* miles) for the initial reset
- X15N -180K for subsequent resets
 - ISX12N 3000HRS(assume 120K* miles) for subsequent resets

* Assumes average speed of 40mph for Regional and Line-haul tuck

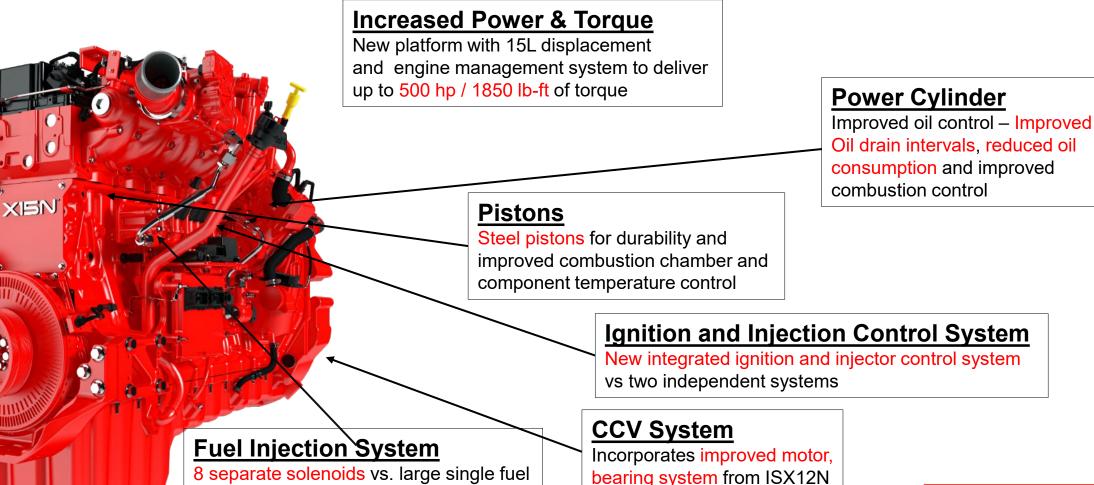


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X15N[°] ENGINE WALKAROUND



8 separate solenoids vs. large single fuel control valve for improved fuel control

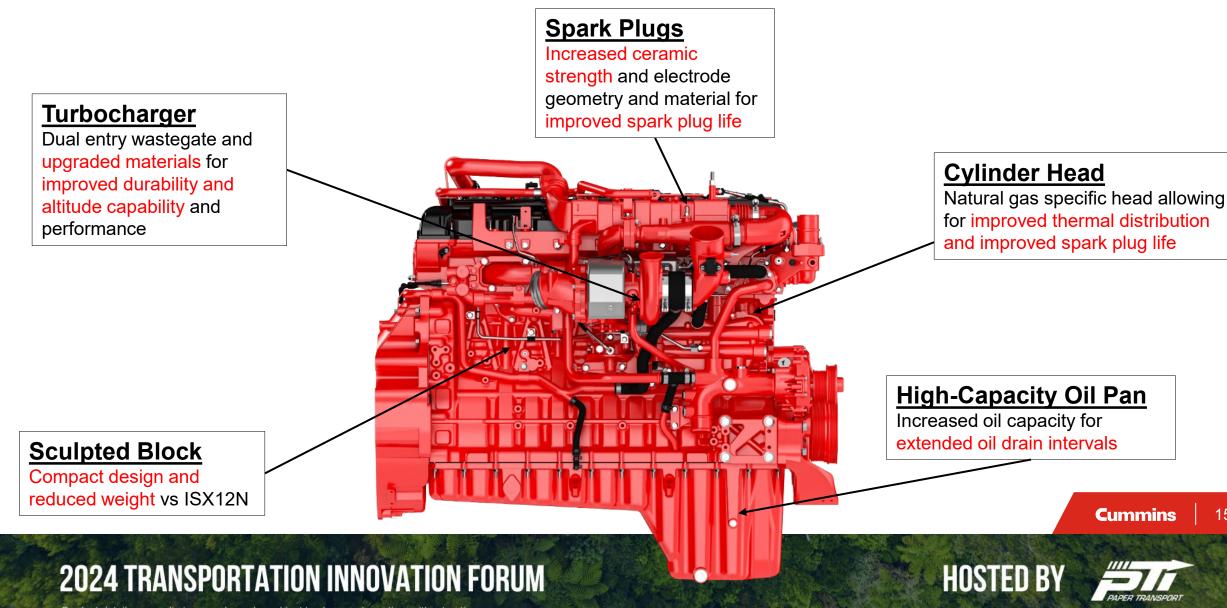
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XISN ENGINE WALKAROUND



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Product details are preliminary and may be subject to change at any time without notice.

XISN Reliability & Durability

Cummins HELM™ PLATFORM

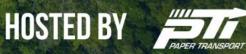
- **10** Years of research and development
- 57K+ Hours of in-house and overload testing
 - **13M** Miles of global pre-production on-road testing

15N PLATFORM

- 45 K+ Production engines operating globally
 - **4 B+** Miles logged by production engines globally

*As of July 2024





XISN NORTH AMERICA FIELD TEST UNITS



3 Applications

- Linehaul
- Regional Haul
- Vocational Refuse

24 Units

16 Fleets

1.6+ Million miles* driven

12,000 ft. of elevation – Loveland Pass, CO

107° F – Summer test (Las Vegas, NV)

- 5° F Winter Test (Jackson, WY)



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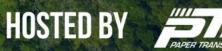








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XISN FIELD TEST FEEDBACK

"Very viable option."

"It shifts better and better each time it gets driven."

"The drivers love the truck. The engine has a nice pull, very quiet, plenty of torque."

> "They love the torque of the engine - noticeably different compared to the ISX12N"

"I love this truck."

"It feels and drives like a diesel which is a good thing.

"Pulled 55 (mph) up Donner Pass fully loaded." (7,056 ft elevation)

"The truck responded well and handled the load similarly to the X15s he has driven. All while being noticeably quieter."

"Really good on the highway."

"The more they drive it, the better it's getting all the way around."

"Pulling power like diesel. Quiet. Short refueling times."

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"We're thrilled to be the first company to acquire the T680 with the X15N 15-liter natural gas engine. This new truck enhances our worldwide fleet of over 18,000 alternative fuel and advanced technology vehicles, which are essential for achieving our target of 40% alternative fuel in our ground operations by 2025 and carbon neutrality by 2050."

- Anthony Marshall, VP of Maintenance and Engineering, UPS



https://www.fleetowner.com/emissions-efficiency/article/21283794/ups-receives-first-15-liter-natural-gas-powered-truck

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"As a top five truckload carrier in North America, we are committed to implementing sustainability initiatives creating long-lasting and industry-wide impacts. These [X15N powered] vehicles can greatly reduce emissions when running renewable natural gas, and we are eager and willing to help validate this new technology."

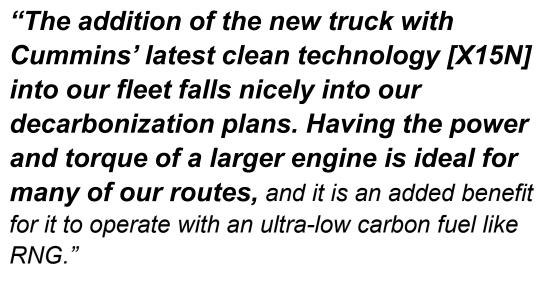
- Derek Leathers, Chairman, President and CEO, Werner Enterprises

https://investor.werner.com/news-and-events/press-releases/news-details/2023/Werner-Among-First-Group-of-Carriers-to-Test-Renewable-Natural-Gas-Through-Cummins-Engines/default.aspx









- Kevin Keeney, President of Food Express



https://www.cleanenergyfuels.com/press-room/food-express-welcomes-truck-equipped-with-the-new-cummins-15-liter-natural-gas-engine-into-fleet

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"The 15-liter [X15N] has been performing great. So far from what we've seen, the horsepower and torque is comparable to diesel. If you do things right, it's a technology that is working and has been proven. CNG and RNG is the only alternative energy available on the market that we can apply now."

- Jonathan Royal, Senior Director of Asset Management for C.A.T.

https://www.trucknews.com/sustainability/near-zero-natural-gas-can-help-fleets-meet-decarbonization-objectives/1003184569/

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"At Robert, we have great expertise with Eaton automated transmissions and with the Endurant/CNG engine combination. We know that a natural gas truck reacts differently than a diesel truck. **The efficiency** we obtain with the X15N is very comparable to what we have with the equivalent diesel engine."

- Kevin Lambert, Sector Manager, Motorized Equipment and Permits Groupe Robert



https://www.transportroutier.ca/nouvelles/de-ses-entrepots-a-ses-vehicules-comment-groupe-robert-optimise-son-bilan-environnemental/

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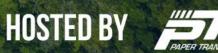
"We're mooooooo-ving ahead with the new and innovative Cummins Inc. X15N engine! Powered by dairy gas RNG, this big block engine is proving its capabilities!"

OZINGA

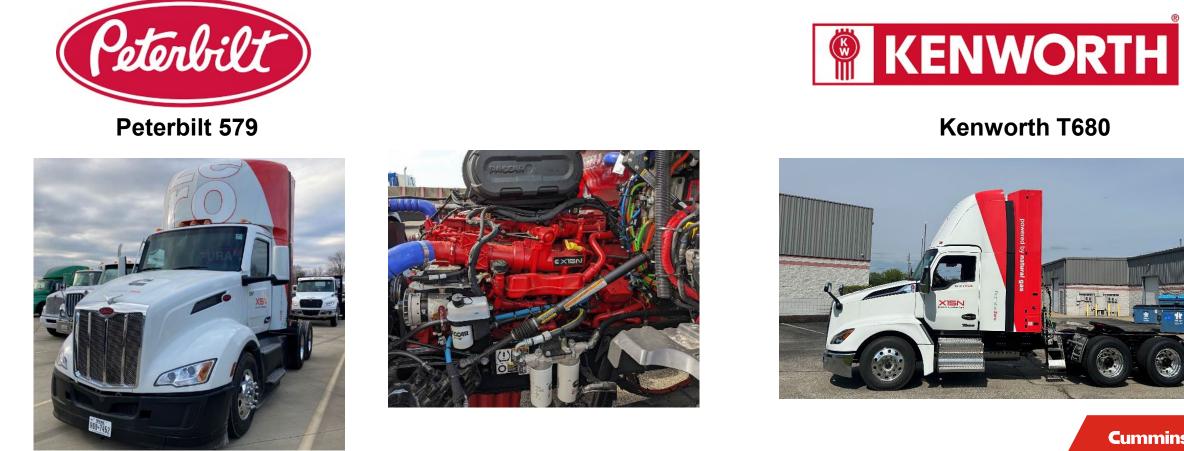
- Rich Mulder, Director of Logistics, Ozinga Energy LLC

https://www.linkedin.com/posts/rich-mulder-733b6454 were-mooooooo-ving-ahead-with-the-new-and-activity-7208467706654674944-6xyS/

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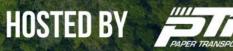


XISN Cummins User Experience (UX) Fleet



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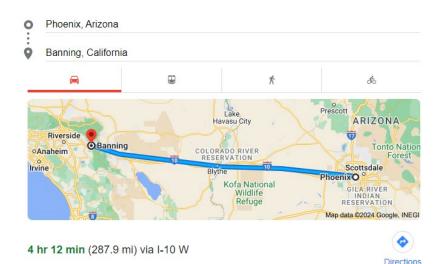


XISN CUSTOMER FEEDBACK – UX TRUCK









Driver had zero range anxiety

- Trip from Banning, CA to Phoenix, AZ (~ 290 miles each way)
- Easy to refuel in Phoenix before return trip

The X15N climbed grades easily at 45+ MPH.

• A welcome improvement over the Detroit Diesel he normally runs



